# Bridging the Gap: Job Opportunities in **Energy Services**

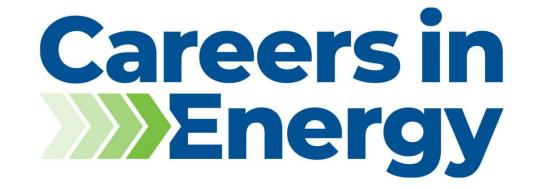
Job Seeker Information Series

Recorded Session #3:

Preparing for Hiring Fairs and Meeting **Employers** 



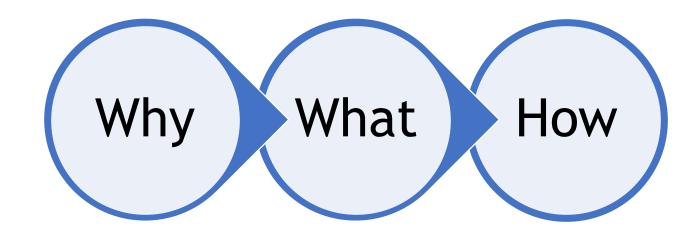




## Content

- 1. Doing market research and developing your brand
- 2. Preparing your resume and application
- 3. Presenting yourself to employers
- 4. What to expect from the hiring process
- 5. Resources to support your career research

## Do Market Research and Develop Your Brand



## Market Research Can Differentiate You

# Learn about the energy services sector, employment opportunities and qualifications

- Learn and use the sector's terminology
- Visit company and sector websites to learn about operational activities, locations, hiring requirements
- Attend webinars and career fairs
- Follow associations and companies, sign up for newsletters

### Differentiate yourself to:

- Increase your chances of getting hired
- Help you find a career that aligns with your preferences
- Influence growth opportunities within a company

# Energy Services Associations:

- <u>Canadian Association of</u>
  <u>Energy Contractors</u>
- <u>Canadian Association of</u> <u>Geophysical Contractors</u>
- Enserva



## Personal Brand | Communicate Your Value

### Personal brand involves:

- Your experience, knowledge, skills and abilities
- Your values and preferences
- What you say and how you interact with others
- Tailored application documents resume and cover letter
- Online presence LinkedIn and Facebook

## Assess Your Fit with the Sector/Company

### Values and preferences fit

- What factors impact career fit, satisfaction and success for you
- Consider working with a career practitioner or using an assessment tool

### Strengths, skills, experience fit

- Work arrangements, work environment and workplace culture
- Employment value proposition: total compensation, role level career development opportunities, organizational value, location of work

### Are you a fit for Energy Services?

- Variety
- Physical activity
- Outdoor work
- Work away from home for periods of time
- Independence
- Collaboration
- Fast-paced team environment
- Career development/ advancement
- Safety



## Assess Your Fit with the Sector/Company

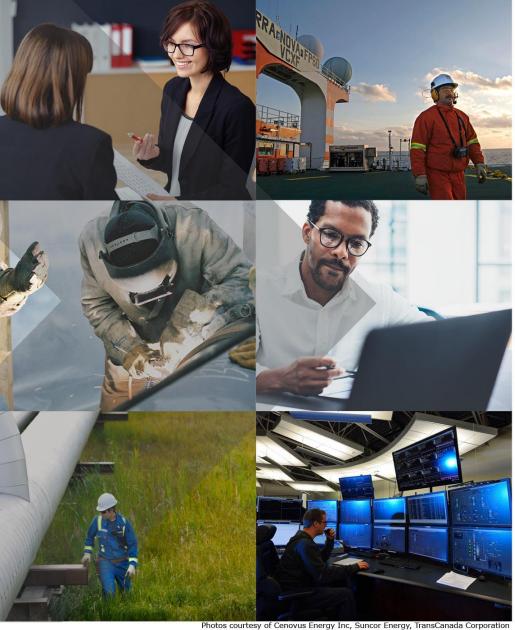
### Tailor your application documents and online brand

- Analyze job descriptions and frame your accomplishments in line with requirements
- Develop or revise your LinkedIn profile
- Ensure your social media content is professional and matches your application documents

### Ask good questions - examples:

- What do you see as my strengths for employment in your company?
- What more can I do to qualify for a role in your company?
- How can I stay in touch during the hiring process?





# Preparing your Resume and Application

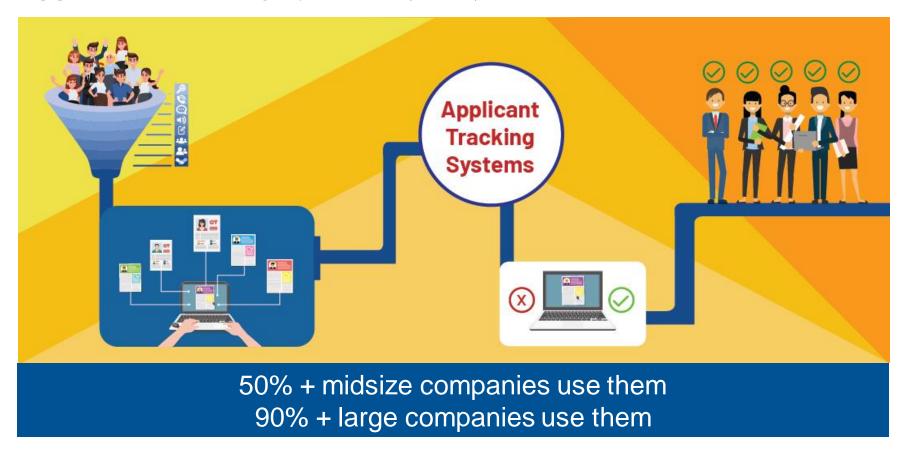
Tailor Application Documents and **Interview Stories** 

**>>>>>>>>>>>** 



## Tailor Your Application Documents

Applicant Tracking Systems (ATSs):



## STAR Technique to Highlight Accomplishments

Employers are interested in your soft skills as well as your technical skills STAR technique makes your soft skills tangible:

- "Prove it" method that demonstrates how you have responded in specific situations
- Writing accomplishment statements in your resume
- Using accomplishment statements and examples in interviews
- Situation Describe the situation and the problem you faced
- Task Explain what you needed to do, why, and challenges you faced
- A Action Describe the actions you took
- Result Explain what happened as a result of your efforts

Adapted from: alis.alberta.ca/look-for-work/interviews-and-offers/use-the-stars-method-to-shine-in-an-interview/

## STAR Technique Tips

- Job postings identify technical and soft skills needed
- Use the STAR technique (resume & interview) to provide examples of skills you have demonstrated
- Include **skills and certifications** you have that are required by energy services (see Recorded Session #1)
- Prepare for interviews by writing accomplishment statements illustrating examples when you used those skills
- Choose examples with positive outcomes
- Start accomplishment statements with action verbs: planned, improved, collaborated, lead, analyzed
- Incorporate your knowledge of the sector including common industry terminology

S	Situation
Т	Task
A	Action
R	Result

#### **EXAMPLE:**

"Improved safety in the warehouse by recognizing an equipment operation risk and gained the agreement of my colleagues to implement a new and safer procedure"





# Presenting Yourself to **Employers**

- Demonstrate your knowledge of energy services culture and skill requirements (see Recorded Session #1)
- Present your fit using your personal brand
- Ask good questions



# Use STAR Technique to Present your Fit with Energy Services Culture

### Safety culture

- Understanding safety policies and practices both written and verbal
- Skills and confidence to speak up

### Respectful work environment

- Interpersonal skills needed to manage interactions with peers, customers and managers, especially with a diverse workforce
- Living and working together for extended periods requires open communication

### Continuous improvement

Ability to ask questions and listen and respond to feedback



## What to Expect from the Hiring Process

### Typical "Next Steps" Following Hiring Events

- Applications and timelines:
  - May need to submit an application through the company website even if you have provided your resume
  - Expect to hear from companies interested in you within 1 to 2 weeks; If you don't hear, it's likely you are not seen as a fit with job requirements and work environment
- Pre-employment requirements:
  - Obtaining a drivers' abstract is an important follow-up step to be ready for employment; Costs are your responsibility

- Company orientations and pre-employment training may be required at your expense
- Costs for drug and alcohol and fitness testing are typically paid by the company
- Once hired:
  - Credit card in your name may be needed to pay for living-out costs before these are reimbursed
- Don't be afraid to ask employers:
  - What are the steps in your typical hiring process?
  - What do the first few days on the job look like for new hires?



## Who's Hiring?

In addition to attending hiring events and your usual job search on Indeed, LinkedIn, etc., check out these job boards found on energy services industry association websites:

- Careers in Energy Job Board
- Canadian Association of Energy Contractors Job Board
- Enserva Job Board

## Resources

### Check out these webinars:

- Making the Most of Connections with Potential Employers
- Connecting with Employers Your Personal Brand
- Overcoming Energy Sector Bias and Ageism: Communicating with Employers

### Agencies that can help:

• Training and Employment Services Directory | Alberta.ca

### **ALIS - Tools and Resources:**

 Alberta Learning Information System (ALIS) offers information on looking for work, planning your career and tools and resources

## Next Steps

### Take the Job Seeker survey now!

 Aggregate data is shared with employers to make better matches between talent pool and employer needs for hiring events



### Learn more at <a href="CareersinEnergy.ca">CareersinEnergy.ca</a>

- Read about the Bridging the Gap program and hiring events in our News section
- Sign up to receive notifications of upcoming hiring events

## Recordings | Job Seekers Information Series

### 1. About Energy Services and Jobs, Qualifications and Work Environment

- About Energy Services
- **Energy Services Opportunities** 
  - Jobs, qualifications and work environment
  - Transferability from other sectors
- Interpersonal and Communication Skill Requirements
- Resources to Support Your Career Research

### 2. Making the Most of Your Energy Services Career

- Career path into the energy services sector
- Benefit(s) associated with working in the energy services
- Making unique work environment work for you: rotational assignments, living in camp, etc.

### 3. Preparing for Hiring Fairs

- Doing market research and developing your brand
- Preparing your resume and application
- Presenting yourself to employers
- What to expect from the hiring process
- Resources to support your career research



## Thank you!

The Province of Alberta is working in partnership with the Government of Canada to provide employment support programs and services.











